

Applicants for the grade of Fellow will be required to demonstrate the following attributes which describe the experience and professional ability necessary to be awarded this grade of membership.

Together with demonstrable experience of the particular specialism (although it is not expected that candidates will necessarily be currently carrying out all of the described functions) applicants will be required to submit a detailed CV and CPD records as applicable to demonstrate continuous development of their respective competencies, and a significant contribution to the industry and/or the institution (ICES).

Fel	low	attri	bи	tes

FCO1	Institution	and	current	Affairs

Demonstrates awareness and understanding of current industry related affairs and undertakes to play an active role in the institution. Demonstrates an active role in supporting, influencing or shaping strategic thinking.

FC02 Communication

The ability to communicate effectively both verbally and in writing, and possesses the ability to persuade and influence others to gain agreement to and acceptance of ideas. Shows ability to listen and develop their own thinking to embrace ideas from others.

FC03 Dealing with Change

Possess a positive approach to the challenges of change. Sees change as an opportunity and strives to drive the process and engage others in support.

FC04 Leadership

The capacity to inspire and motivate others through the skilful use of appropriate leadership to suit team and situation. Demonstrates the ability to act as a role model.

FC05 Negotiation

Possesses the skills and ability to gain other's agreement to an acceptance of ideas or proposed actions.

FC06 People Development

The ability to encourage others to develop new skills and enhance existing skills, and to achieve their potential.

FC07 Achieving Results

Demonstrates high levels of drive and commitment and has a proven track record of achievement.

FC08 Business and Customer Awareness

Understands customer and business needs and expectations and works to establish long term relationships.